

## Capability Statement

# Lotus Media

## Digitization & Software Sales

CAGE Code 99A85

DUNS Number: 095155978



## Company Overview

Lotus Media helps government agencies convert legacy media including documents, videos, and photos into digital records and archives that are secure and easy to access.

Headquartered in Bellevue, WA, we have served enterprise and non-profit clients such as Starbucks, Bungie, Seattle Schools, Quileute Tribe, Lake Chelan Historical Society, and Barton Community College.

## Company Profile

🏠 4304 Lake Washington Blvd SE  
Bellevue, WA 98006

📞 1 855-587-6334

✉️ support@lotusmedia.us

🌐 www.lotusmedia.us



## Technical Services

**Media Digitization.** Convert legacy media including documents, videos, and photos into digital records and archives that are secure and easy to access.

**Software Procurement.** Competitive pricing and quick fulfillment of hardware or software licenses from Microsoft, Google, Cisco, and more.

## Primary Industry NAICS

- 1 **512191 - Teleproduction and Other Postproduction Services**
- 2 **512199 - Other Motion Picture and Video Industries**
- 3 **423430 - Computer And Computer Peripheral Equipment And Software Merchant Wholesalers**
- 4 **561990 - All Other Support Services**

## Experience



### Video Tapes and 8mm Film Digitization Seattle Public Schools

Digitized over 650 pieces of media including VHS, MiniDV, Hi8, Beta, and Film reels containing footage from classes, news coverage, and teaching materials for archival purposes.

Order was completed in just 20 business days, two full months ahead of schedule. Data was delivered via password protected drive.



### Video Archiving and Preservation Starbucks Coffee

Encoded over 1,000 video and audio recordings of Starbucks Board Meetings, Ads, Training Materials, News Coverage, and Press Releases.

This enabled company-wide access to video footage and created a large repository of customer-facing assets for marketing purposes.